



Agenda

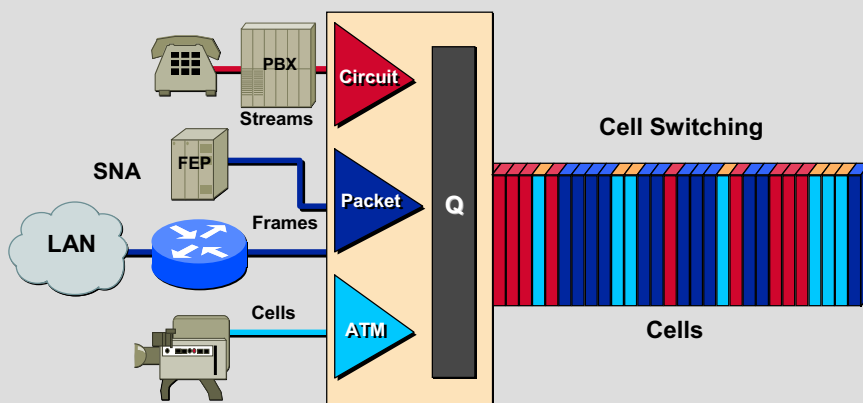
- **ATM Benefits**

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Benefits of ATM for transport

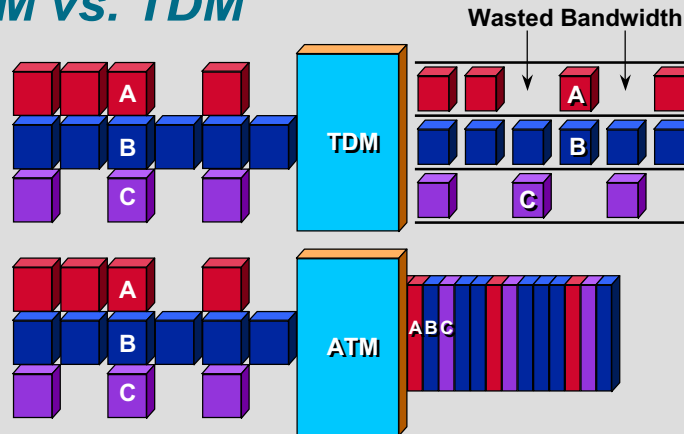
- Reduces cost by transmitting voice and/or data more efficiently over a single line
- Handles delay-sensitive and non-delay sensitive traffic by priority
- Provides additional bandwidth savings through compression and dynamic bandwidth allocation
- Scales easily from low to high speeds
- Can be IP enabled to add data services

Multi-Service ATM WAN



Reduce WAN Bandwidth Cost

ATM vs. TDM



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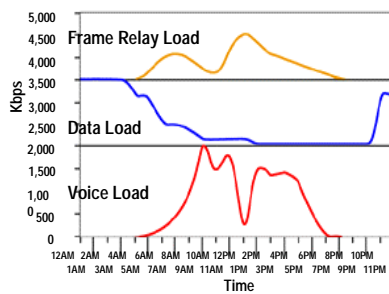
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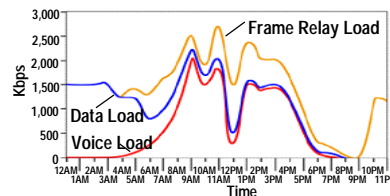
Cost Reduction 30-50%

- TDM requires the allocation of the maximum bandwidth needed, even when not used.
- ATM dynamically allocate bandwidth when need to send information

Before: TDM Bandwidth Allocation



After: ATM Bandwidth Allocation



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ATM provides Quality of Service

- **Small cell size facilitates fast transmission**
- **QoS buffers**
- **Per VC queuing and rate scheduling**
- **Congestion management**

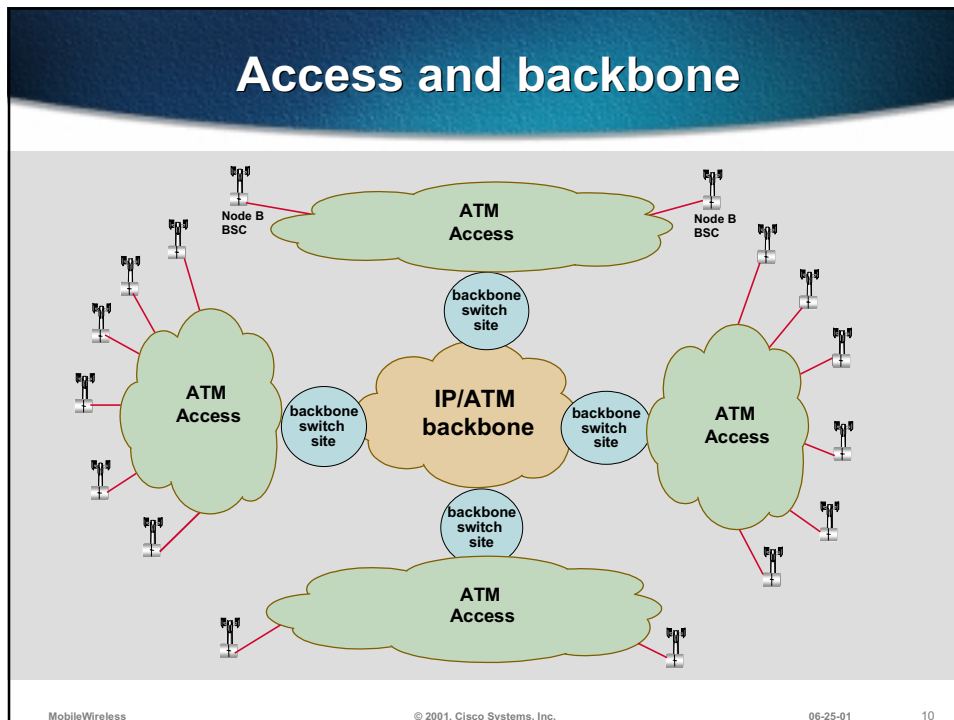
TDM is cost prohibitive for data applications

- **3G services require a 70% increase in base stations**
- **Monthly leased line costs for T1/E1 – T3/E3 become prohibitive to expansion**
- **TMSC trunking becomes too complex and costly**
- **ATM aggregation reduces leased line costs and scales well with increased bandwidth**

Where does ATM fit in Mobile networks?

- RAN - transport
- Core - transport

Access and backbone



Access

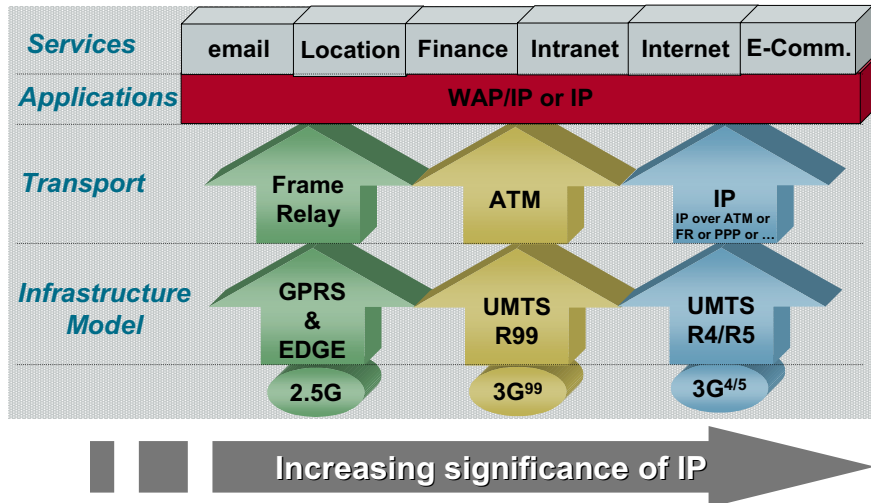
- Provides connection between base stations and RNC
- Most transmission costs are in access

ATM backbone

- backbone connects access sites
- backbone must support future migration of existing networks

2G and 3G Traffic Type		2G and 3G Interface		2G and 3G Capability
2G	3G	2G	3G	
IDM	AAL5/ATM	T1/E1	OC-3/ STM-1	ATM-IMA
Speech		T1/T3	OC-12/ STM-4	ATM RT-VBR, VBR
FR/Data		FR	OC-48/ STM-16	ATM S PVC/SVC
		STM-1	Ethernet	Voice Trunking over ATM
		ISP and Corporate		IP QoS - Diffserv
		Ip Interface		IP Signaling
				IP MPLS
				IP IP VPN services

Mobile Data Technologies



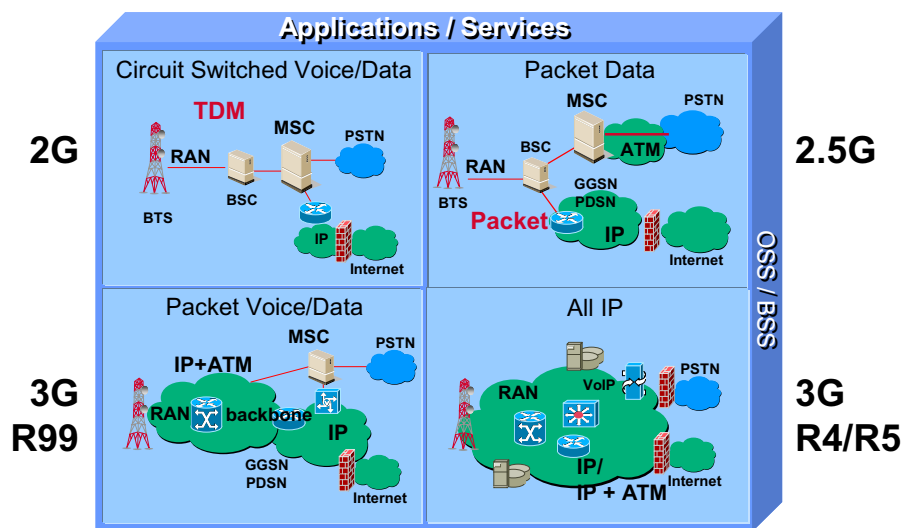
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Mobile Architecture Evolution



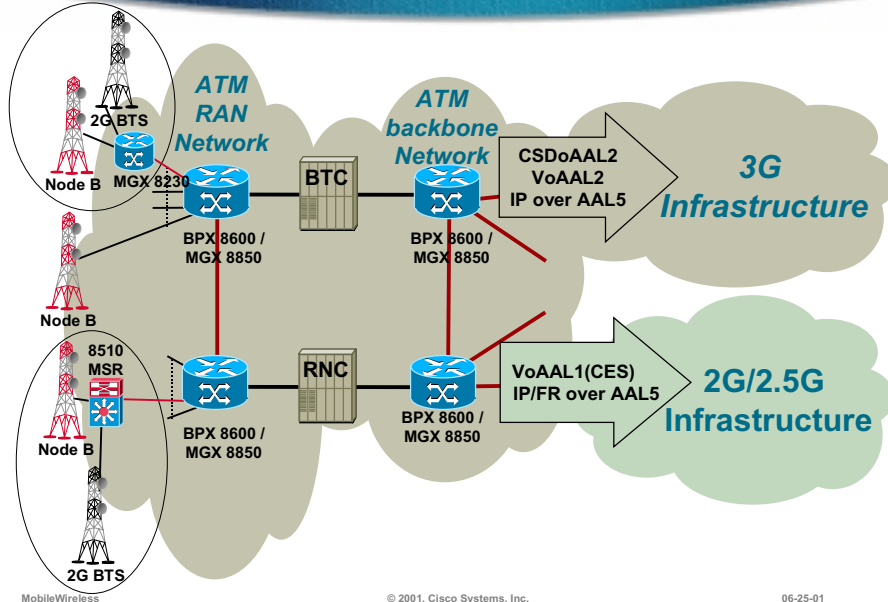
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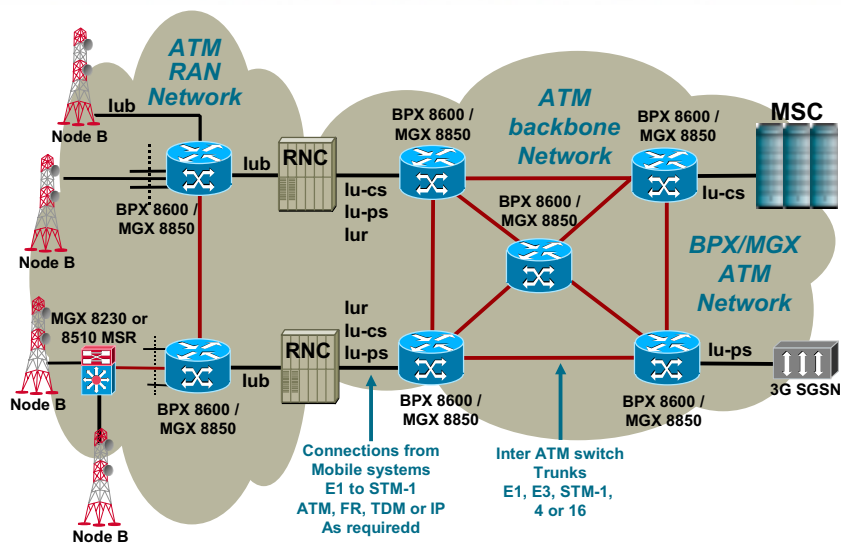
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Basic ATM backbone Network Mixed 2G and 3G



Basic ATM backbone Network 3G Only



Cisco Multi Service Switching

- **Redefine economics of the carrier infrastructure**
- **Enable IP on a Multi Service network**
 - Integrate the IP+ATM edge with the IP backbone
- **Leverage the next generation packet backbone for voice**
 - Deliver integrated voice/data access and transport

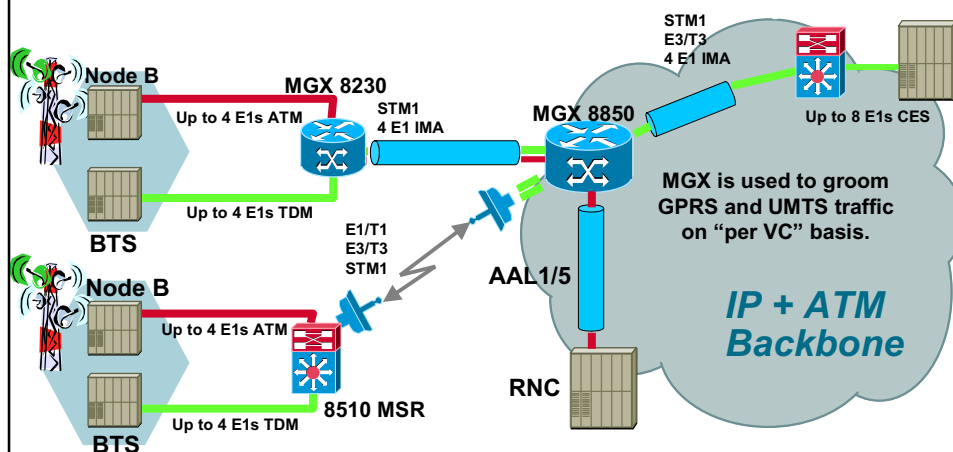
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ATM RAN for Collocated GPRS and UMTS Cell sites



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Value Proposition

- Investment today in Packet Solutions provides immediate benefits and prepares networks for 3G.
- Requires fewer TDM ports than a TDM Transit Switch solution.
- Reduces the number of TDM circuits required by offloading TDM traffic onto Multiservice Packet Based Infrastructure. e.g. GPRS IP network.
- Investment Protection:
 - Evolutionary approach protects existing investment in TDM switches.
 - Solution is 3G prepared. Evolves to provide the PSTN Gateway function specified in 3GPP unlike TDM transit switches which require replacement for 3G.

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Key Solution Benefits

- Supports a wide range of edge interfaces
 - ATM (E1/T1, IMA, DS3/E3, OC-3/STM-1, OC-12/STM-4)
 - Frame Relay, Circuit Emulation, IP Support
- Rich QoS Capabilities
- Seamless integration/migration option to Layer 3
- Easy upgrade to MPLS

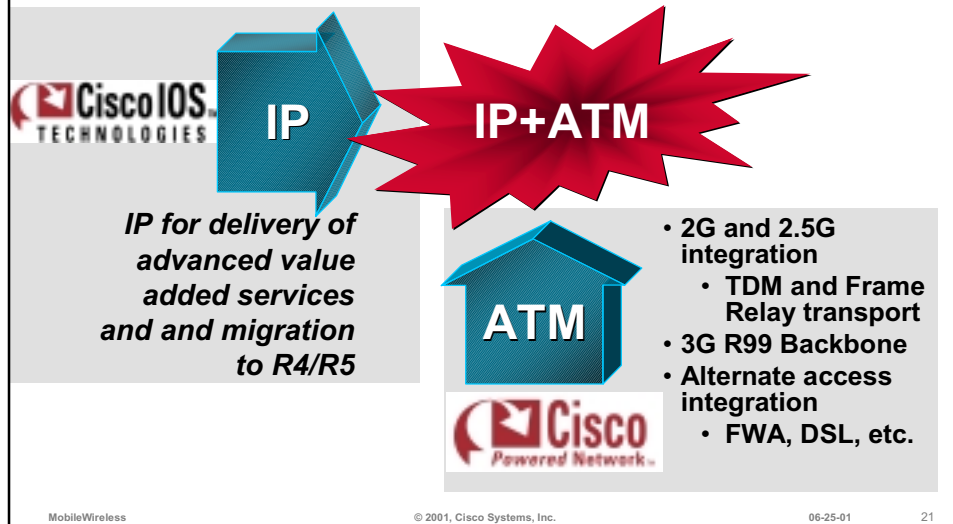
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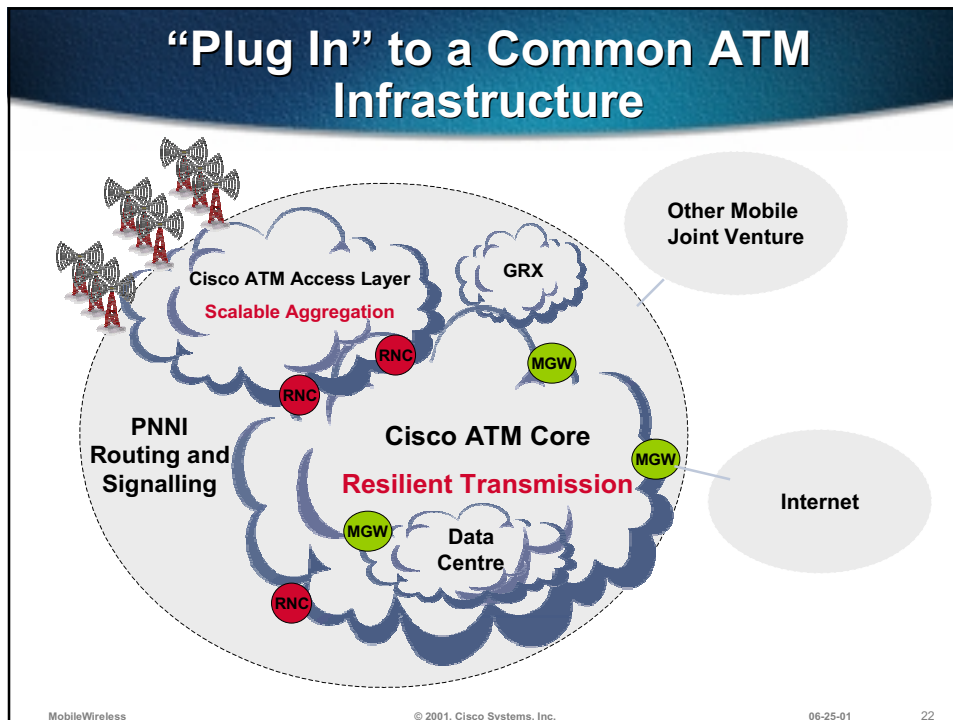
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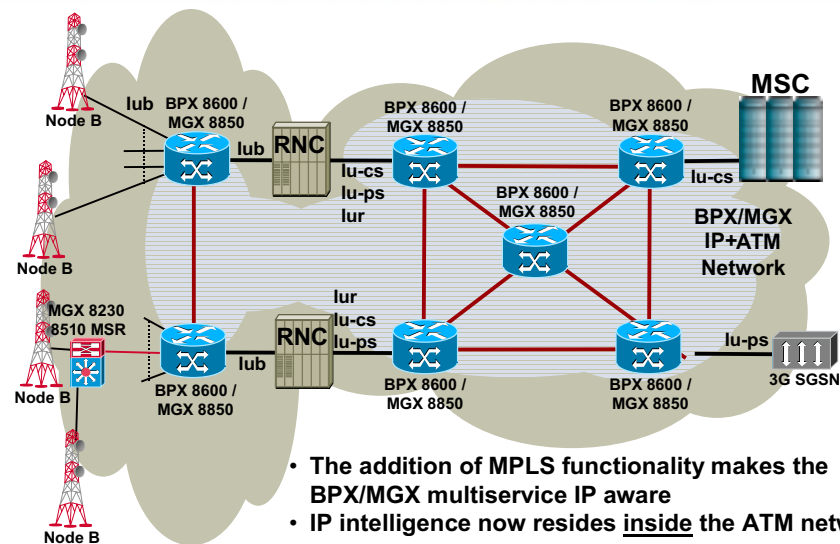
Mobile Operators Need Both IP *and* ATM



“Plug In” to a Common ATM Infrastructure



IP+ATM backbone solution



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Cisco products for IP +ATM transport

- Catalyst 8510



- MGX 8230/MGX 8250



- BPX 8600 series



- MGX 8850 PXM-45



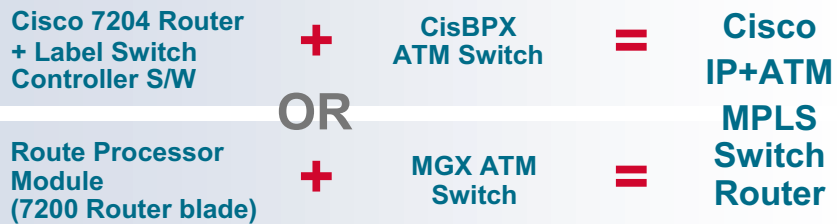
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Cisco IP+ATM MPLS Switch Router



Upgrade available for any Cisco BPX 8600 or Cisco MGX 8850 system ever shipped

In Production Networks Today!

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IP Awareness in Cisco's IP+ATM Switches

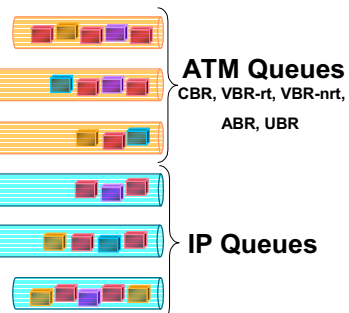
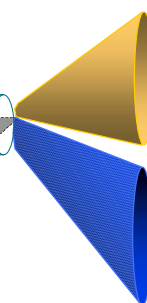
ATM Partition

- Bandwidth allocated by VC



MPLS Partition

- Bandwidth allocated by class
- Separate labels per class



- Total of 16 configurable queues available
- Choice of IP integration methods
 - Standard ATM queues and bandwidth or
 - Dedicated queues and partitioned bandwidth

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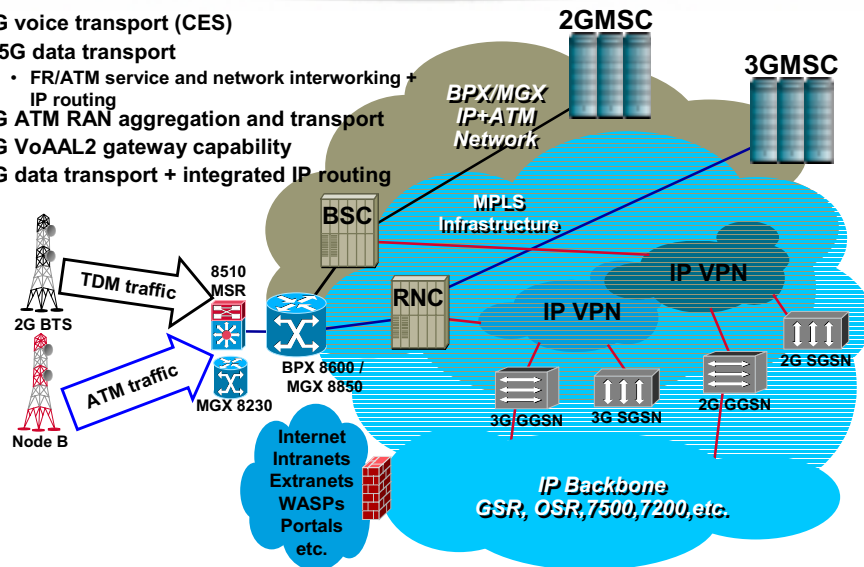
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IP+ATM: The Best of Both Worlds

- 2G voice transport (CES)
- 2.5G data transport
 - FR/ATM service and network interworking + IP routing
- 3G ATM RAN aggregation and transport
- 3G VoAAL2 gateway capability
- 3G data transport + integrated IP routing



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3G R99 ATM Solution

Market

- 2G/GSM
 - Operators are getting ready for packet based data services (GPRS)
 - Voice infrastructures are expanding fast
- 3G/UMTS
 - Licenses are being awarded now - typically 4+ per country
 - Network build-out is starting and will accelerate!

Solution

- Cisco BPX 8600 / MGX 8850 IP+ATM switches integrate the key requirements of 2G and 3GR99 systems into a single platform
- IP integration with backbone IP platforms – GSR, OSR, 7500, etc.
- MGX 8230/8510 MSR provides ATM and TDM transport for RAN sites
- Smooth infrastructure migration from 2G/GSM to 3G¹⁹⁹⁹ and then to 3G²⁰⁰⁰
- A true multiservice solution which integrates frame relay, ATM and IP in a single platform

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3G R99 ATM Solution

Competitive

- We have the only deployable and proven IP+ATM solution
 - Scalable from 9.6 to 45Gbps
- The IP/MPLS capabilities of our IP+ATM platforms are 100% compatible with our industry leading routing platforms
 - Common IOS thread across all platforms

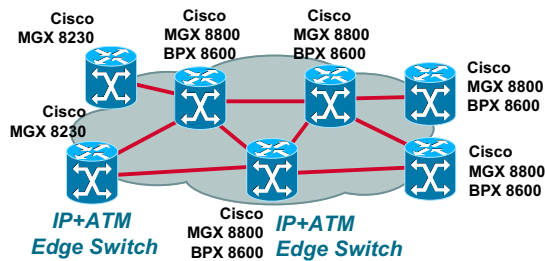
Direction

- The evolution of the IP+ATM portfolio is a continual process
 - Increased performance for both ATM and IP functions
 - Integrated voice gateways and switching

Building dual backbones for migration to UMTS

- For customers who have existing separate IP and ATM networks
- Uses MPLS for common control plane
- Provides continuous revenue from ATM network while IP revenue is low
- Provides graceful migration to IP over time

IP+ATM Networks



- In an IP+ATM network, both edge and core switches support:
 - ATM & FR PVC and SVC services
 - MPLS services & VPNs
- All services are fully integrated on one set of switches and one set of links

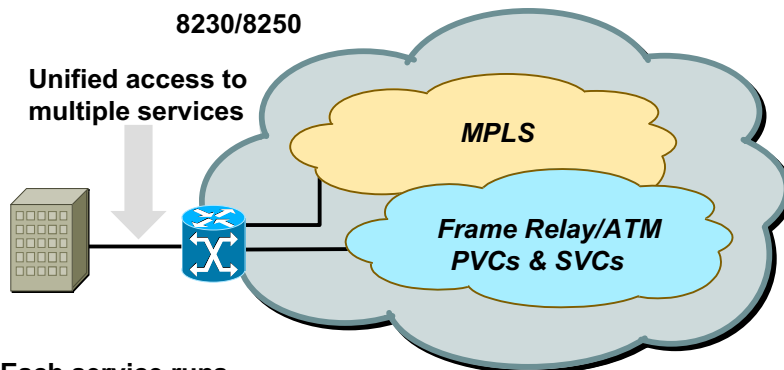
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IP+ATM Networks



Each service runs
“natively” on the ATM Switches

- no overlays
- resources partitioned by service

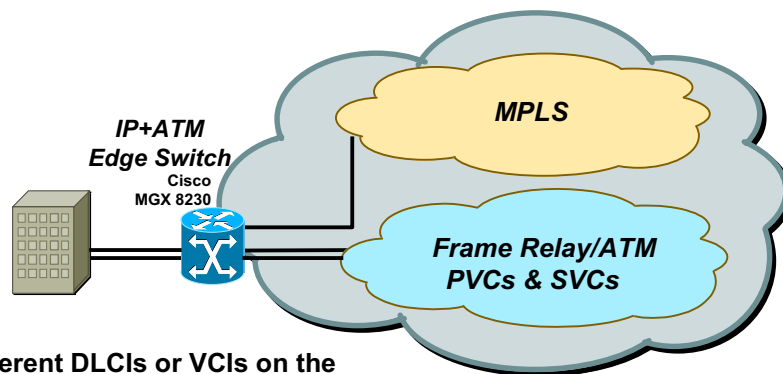
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IP+ATM Networks



Different DLCIs or VCIs on the same customer link can go to different services in the IP+ATM network.

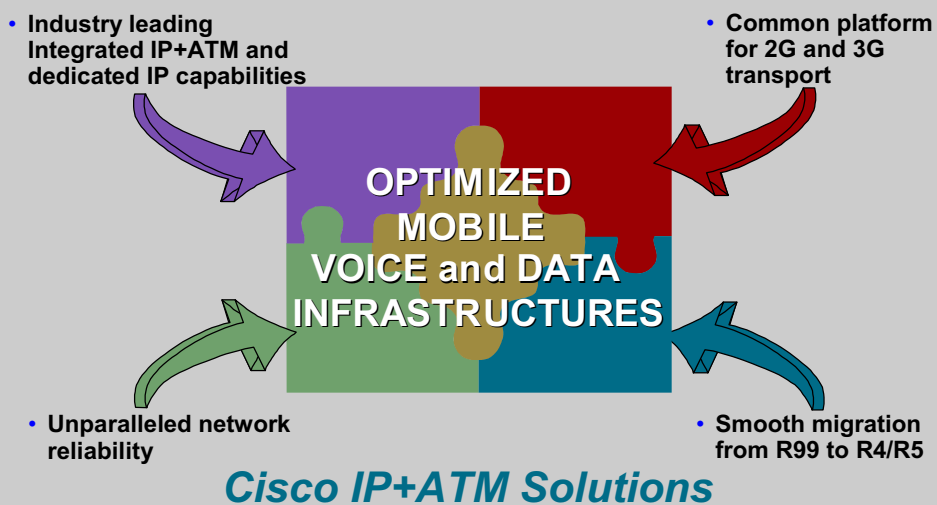
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Mobile Solution Summary



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Cisco Mobile wireless customers with IP + ATM

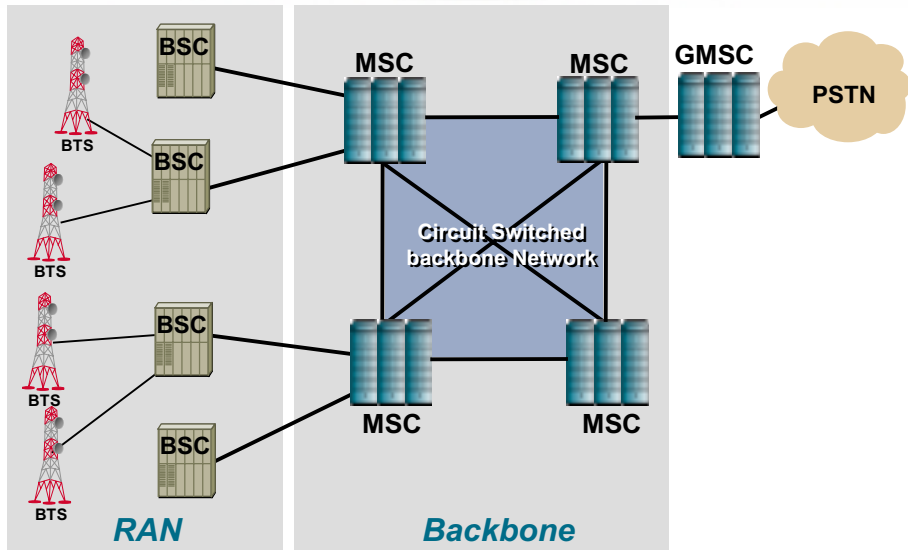
- Verizon
- BTcellnet
- Sonofon
- Hutchisons
- Orange
- Amena
- Tritel
- Voicestream

CISCO SYSTEMS



EMPOWERING THE
INTERNET GENERATIONSM

Generic 2G Model



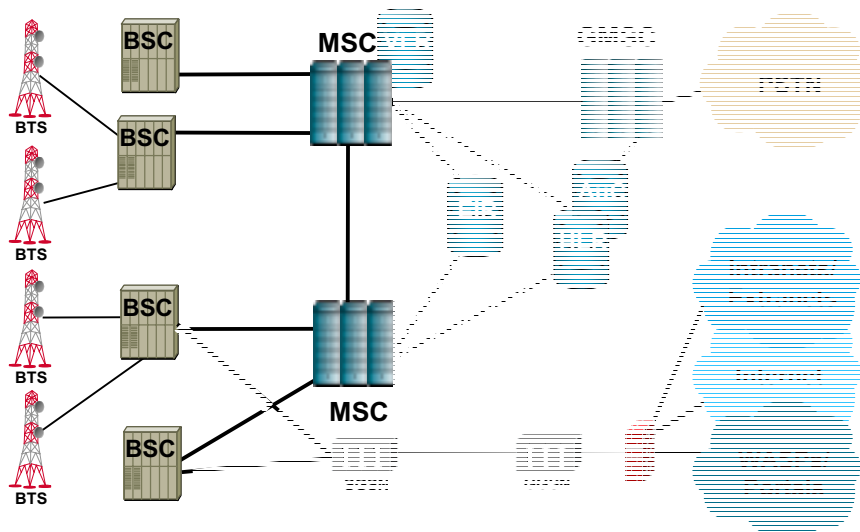
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2G evolution to 2.5G



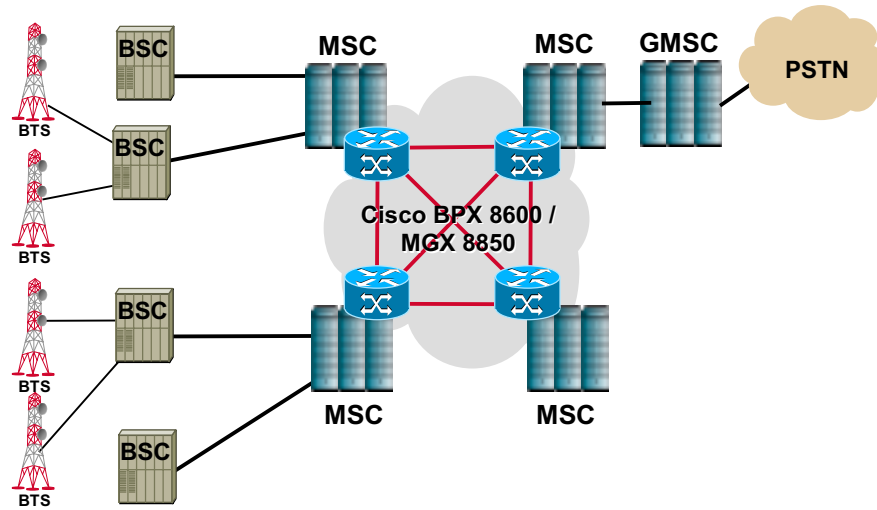
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Migrating 2G to an ATM backbone



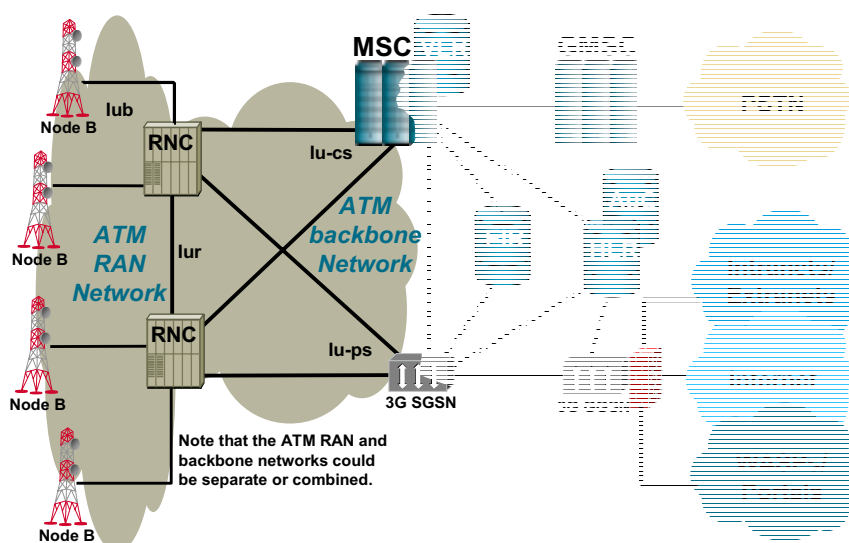
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Generic R99 Model



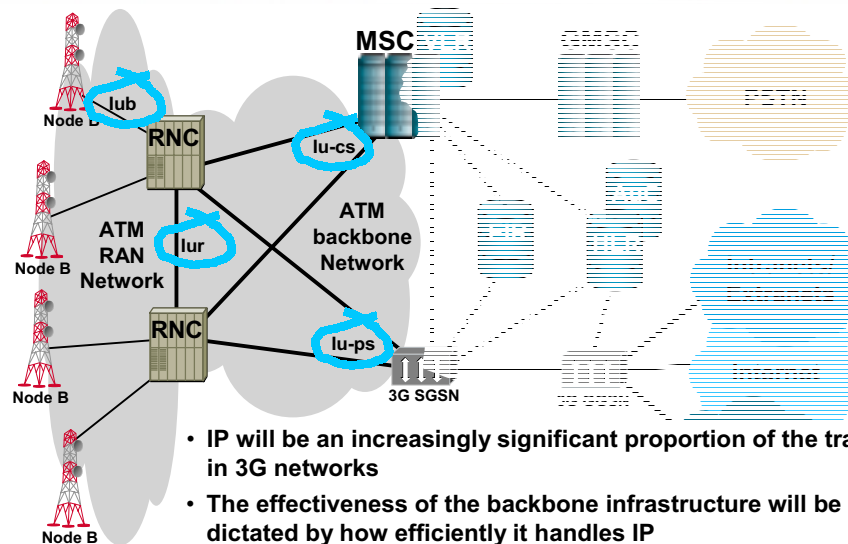
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Generic R99 Model Significance of IP



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Catalyst 8510 MSR IP+ATM for RAN Aggregation

- 10Gbps non-blocking switching capacity
- Breadth of Services
 - ATM: T1/E1 to OC-12c/STM-4
 - 64 T1/E1
 - 32 T3/E3
 - 32 OC-3c/STM-1
 - 8 OC-12c/STM-4
 - IP: 10/100 FE to GE
 - 32 10/100 FE
 - 4 GE
 - Frame Relay and Circuit Emulation
- PNNI
- Flexible for today and tomorrow's network requirements



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Cisco MGX 8230 IP+ATM Edge Concentrator

- 1.2 Gbps non-blocking switching capacity
- Channelized T1/E1 to OC-12c/STM-4
- Supports up to 448 T1/E1s
- **Multiservice**
 - Frame Relay
 - ATM
 - High-density Frame Relay
 - Circuit Emulation
 - Voice (VoIP, VoATM)
 - IP/MPLS
- **Local Switching**
- Edge Concentrator for BPX 8600, MGX 8850 and IGX 8400 series Multiservice Switches
- Optimized for reduced space and power requirements



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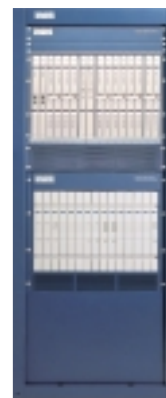
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Cisco BPX 8680 IP+ATM Multiservice Switch

- 10 Gbps non-blocking switching capacity
- Channelized T1/E1 to OC-12c/STM-4
- **MGX/BPX Solution**
 - MGX service density and flexibility with BPX switching
- **Delivers industry-leading services breadth**
 - Frame Relay
 - ATM
 - Voice (VoIP, VoATM)
 - Circuit emulation
 - IP/MPLS
- **MPLS-enabled**
- **Autoroute**
- **PNNI**
- **Carrier-proven reliability**



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MGX 8850 PXM-45 IP+ATM Switch for Backbone Switching

- **45Gbps non-blocking switching capacity**
- **T3/E3 to OC-48c/STM-16**
 - 192 T3/E3
 - 192 OC-3c/STM-1
 - 48 OC-12c/STM-4
 - 12 OC-48c/STM-16
- **Highest broadband density for WAN ATM switch**

